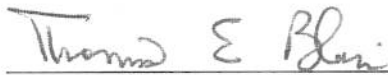


ARTICULATION AGREEMENT

Virginia Western Community College
Associate of Applied Science in Management-
Human Resource Management Specialization

Bluefield State College
Bachelor of Science in Business Administration

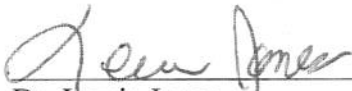
Entered into this 5th day of June, 2012.



Dr. Thomas E. Blevins
President
Bluefield State College



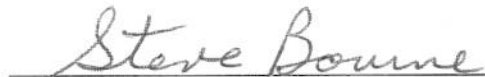
Dr. Robert H. Sandel
President
Virginia Western Community College



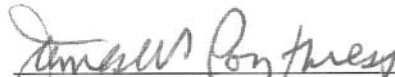
Dr. Lewis Jones
Vice President of Academic Affairs
Bluefield State College



Dr. Elizabeth Wilmer
Vice President of Academic and Student
Affairs
Virginia Western Community College



Dr. Steve Bourne
Dean, The W. Paul Cole, Jr. School of
Business
Bluefield State College



Mr. Jim Poythress
Dean of Business, Engineering and
Technology
Virginia Western Community College

ARTICULATION AGREEMENT

Virginia Western Community College, Associate of Applied Science in Management-
Human Resource Management Specialization
and
Bluefield State College, Bachelor of Science in Business Administration

Bluefield State College (hereafter referred to as BSC), a college in Bluefield, West Virginia, and Virginia Western Community College (hereafter referred to as VWCC), a community college in Roanoke, Virginia, agree to offer an articulated program leading to the award of a Bachelor of Science degree in Business Administration. They further agree that students from VWCC, through this articulation policy, will be allowed to transfer credits earned for the A.A.S. in Management-Human Resource Management Specialization to the award of the B.S. in Business Administration at BSC, as specified in the attached curriculum articulation table. The following general principles guide the operation of this Agreement:

1. The program is designed for graduates of the A.A.S. degree in Management- Human Resource Management Specialization at VWCC.
2. A maximum of 72 credit hours from VWCC will be allowed toward the fulfillment of the 128 credit hours required for the BSC baccalaureate degree in Business Administration.
3. The BSC W. Paul Cole, Jr. School of Business standard requiring that fifty-percent (50%) of all 300-400 level business courses be completed within the Cole School of Business will apply to students transferring to BSC under this Agreement.
4. All courses meeting general education requirements at VWCC will transfer to BSC as general education.
5. Students must maintain a 2.0 cumulative grade point average in order to transfer.
6. Once the A.A.S. degree in Management- Human Resource Management Specialization is completed at VWCC, and the student has been admitted to BSC, the student may commence the B.S. in Business Administration at BSC.
7. Any VWCC student who is a Virginia resident and completes the VWCC A.A.S. in Management- Human Resource Management Specialization with a 3.0 or above cumulative grade point average will be granted an academic scholarship by BSC to reduce their tuition and fees to the West Virginia in-state rate for tuition and fees.

8. VWCC students who have completed the A.A.S. in Management- Human Resource Management Specialization will be given every consideration for financial assistance and will be eligible to compete for additional academic scholarships at BSC.
9. Any VWCC student who is a Virginia resident and completes the VWCC A.A.S. in Management- Human Resource Management Specialization with a cumulative grade point average between 2.00-2.99 will pay the Metro rate at BSC rather than the out-of-state tuition rate.
10. While VWCC and BSC do not presently have a dual enrollment program, should one be developed in the future, this Agreement will not preclude students from participation and students may apply for and receive the benefits of dual enrollment. Those students would then be subject to the policies of said program should they apply.
11. BSC will establish a mechanism to provide information on the academic progress of the VWCC students enrolled as a result of this Agreement.
12. This Agreement becomes effective on the date set forth on the first page of this document. VWCC and BSC agree to publicize this program. They further agree to monitor the performance of this Agreement and to revise it as necessary. The Agreement may be terminated by either party for just cause and after adequate notice to the other. Termination of the Agreement will not affect any students currently enrolled at VWCC in the A.A.S. in Management- Human Resource Management Specialization program at the time of termination, and they shall be able to transfer credits pursuant to this Agreement.

BLUEFIELD STATE COLLEGE
The W. Paul Cole, Jr. School of Business

Articulation Agreement
for
Virginia Western Community College

Associate of Applied Science in Management: Human Resource Specialization

| Virginia Western Community College | | | Bluefield State College | | |
|------------------------------------|---|---------|-------------------------|--|---------|
| Course Number | Course Name | Credits | Course Number | Course Name | Credits |
| First Semester Coursework | | | | | |
| ACC 211 | Principles of Accounting I | 4 | ACCT 201 | Principles of Accounting I | 3 |
| | | | | Elective | 1 |
| BUS 100 | Introduction to Business | 3 | | Elective | 3 |
| ENG 111 | College Composition I | 3 | ENGL 101 | Composition I | 3 |
| | HLT/PED | 1 | | Elective | 1 |
| ITE 115 | Intro Computer Applications & Concepts | 3 | BUSN 130 | Microsoft Word & Presentations | 3 |
| SDV 100 | College Success Skills | 1 | | Elective | 1 |
| | Total | 15 | | | 15 |
| Second Semester Coursework | | | | | |
| ACC 110 | Intro to Computerized Acct | 1 | | Elective | 1 |
| ACC 212 | Principles of Accounting II | 4 | ACCT 212 | Principles of Accounting II | 3 |
| | | | | Elective | 1 |
| BUS 111 | Principles of Supervision | 3 | | Elective | 3 |
| BUS 125 | Applied Business Mathematics* | 3 | | Elective | 3 |
| MKT 100 | Principles of Marketing | 3 | MRKT 210 | Principles of Marketing | 3 |
| MTH 120 | Intro to Mathematics* | 3 | | Elective | 3 |
| | Total | 17 | | Total | 17 |
| Third Semester Coursework | | | | | |
| ACC 124 | Payroll Accounting | 3 | | Elective | 3 |
| BUS 205 | Human Resource Mgmt. | 3 | MGMT 326 | Human Resource Mgmt. | 3 |
| BUS 225 | Applied Business Statistics | 3 | BUSN 310 | Applied Business Statistics | 3 |
| BUS 241 | Business Law I | 3 | BUSN 301 | Business Law & the Legal Environment | 3 |
| ECO 201 or ECO 202 | Prin of Macroeconomics OR Prin of Microeconomics ** | 3 | ECON 211 Or ECON 212 | Principles of Economics I OR Principles of Economics II | 3 |
| | Total | 15 | | Total | 15 |
| Fourth Semester Coursework | | | | | |
| AST 205 | Business Communications | 3 | BUSN 232 | Business Communications | 3 |
| BUS 202 | Applied Management Prin. | 3 | MGMT 210 | Principles of Management | 3 |
| BUS 285 | Current Issues in Mgmt. | 3 | | Elective | 3 |
| CST 100 | Prin. of Public Speaking*** | 3 | SPCH 208 | Speech | 3 |
| FIN 215 | Financial Management | 3 | BUSN 350 | Financial Management | 3 |
| | Humanities/Fine Arts | 3 | | Humanities/Fine Arts | 3 |
| | Total | 18 | | Total | 18 |

*Students taking MTH 163 in place of MTH 120, will receive credit for MATH 109- Algebra at BSC.

**ECO 120, an alternative for this requirement at VWCC, will be accepted by BSC only for elective credit.

***CST105, an alternative for this requirement at VWCC, will be accepted by BSC only for elective credit.